



APTTUS Education Services: Billing Management Certification on Salesforce Lightning Experience

APTTUS 201 Billing Management Product Certification provides the skill set that business and IT professionals need to take charge of their APTTUS solution administration and deployment. Through a 2-day, hands-on course, students learn how to navigate the APTTUS Billing objects, administer out-of-the-box features, complete and present an in-class implementation project, and understand how configuration settings relate to business requirements. Upon passing the project presentation, students are assigned an online certification exam that must be passed within two weeks of the conclusion of the course to earn full certification. Certification is effective for one year.



Why Product Certification?

Product certification enables students to earn foundational, hands-on experience with APTTUS Billing, apply their knowledge in a real-life scenario, and receive real-time feedback. The certification course provides a safe environment to learn best practices, connect with peers and APTTUS experts, and contribute to projects with a strong body of knowledge.

This course is designed for consultants, system integration partners, and customers with prior Salesforce administration experience who want to learn the Billing Management object relationships and the process to configure them. If a prospective student does not have any Salesforce Admin experience, we offer a 2-day 101 Introduction to Salesforce Administration for APTTUS course.

Certification training is a key component of the APTTUS Certified Partner Program.

How Product Certification Empowers Business and IT Professionals

APTTUS 201 Billing Management Certification is critical to maximizing your investment in APTTUS Billing Management. After completing this course, students will be able to:

- Articulate high-level Billing concepts and capabilities
- Apply Billing object & data models to business requirements
- Configure Price List Items for Billing
- Configure Billing custom settings
- Create and apply a Billing Preference
- Create and apply a Payment Term
- Configure an Account for Billing
- Understand Billing Schedules
- Configure a custom Billing Plan
- Schedule and initiate Immediate Invoice Runs to create invoices
- Create and issue Credit Memos
- Set up Wallets and prepayments
- Understand A/R transactions
- Configure products Usage-based Billing
- Understand Usage Schedules and how they differ from Billing Schedules
- Create and process Usage Inputs
- Explain how Asset-Based Ordering affects Billing Schedules

What It Means To Be APTTUS Certified

To become “APTTUS Product Certified,” students must demonstrate proficiency in APTTUS Billing Management administration through completing a certification project, presentation, and exam.

Course Availability

Open enrollment courses are offered virtually, at an APTTUS training location, or at a customer site upon request. APTTUS maintains small class sizes (up to 15 participants; varies by education package purchased) in order to provide adequate individual attention. Check www.apttus.com/success/training-certification/ or contact training@apttus.com for more information.

Need a helping hand? APTTUS Education Services are here for you

If you need help kicking off your APTTUS training deployment plan, our Education Services team can provide expert advice and guidance, as well as a 360-degree needs analysis so you can create an effective plan for Change Management, Training Communication, Training Scheduling, and more. For more information, contact training@apttus.com.

Ready to get started with APTTUS Billing Management Product Certification?

To register for the next available timeslot, or to get more information, visit www.apttus.com/success/training-certification/ or contact training@apttus.com.